



No.27-9/2010-S&M-CM

Dated: 28.05.2010

To

The Chief General Managers,
All Telecom Circles / Districts
BSNL

Subject: Commission / Discount Structure of Consumer Mobility Product and Services, 'Annexure-D' of Franchisee Sales & Distribution policy-2009

The Franchisee Sales & Distribution policy-2009 was issued on dated 19.11.2009 and modified on dated 01.01.2010. The 'Annexure-D' of the policy was to be finalized / issued

Kindly find enclosed herewith the 'Annexure-D' Commission / Discount Structure of Consumer Mobility Product and Services. It supersedes all previous version and shall be applicable with immediate effect. The Commission / Discount Structure for all other products shall continue to be as per earlier orders till revised by Consumer Fixed Access (CFA)

(Upendra Bakolia)
DGM (S&M,CM)

Copy to :-

1. Sr. GM(PF&FP) Sh. K.C.G.K. Pillai - for consolidation
2. All SSA Heads BSNL
3. GM(S&M-CM) All Telecom Circles / Metro Districts
4. IFA of Circles / Metro Districts / SSAs

Endt. No. CM/MKTG-1/Fr.SDP 2009/09-10/54 dated @ BG-8, the 31.5.2010

Copy forwarded for information and necessary action please.

(N MURALIKRISHNA)
DGM(S&M-CM)

To
All SSA Heads,
Circle Nodes, Project Vijay
DGM(FA), Circle Office, BG-8